



**NAME:** \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**CIT** \_\_\_\_\_ **STATE** \_\_\_\_\_ **ZIP** \_\_\_\_\_

**TEL# DAY** \_\_\_\_\_ **EVE** \_\_\_\_\_ **FAX** \_\_\_\_\_

**CELL** \_\_\_\_\_

**#** \_\_\_\_\_ **E-MAIL** \_\_\_\_\_

**NUMBER OF BRANCHES** \_\_\_\_\_ **YEAR COMPANY STARTED** \_\_\_\_\_

**GROSS COMMERCIAL PRODUCTION**

TOTAL COMM \$		TOTAL # OF COMM ACCTS			
YEAR	MOWING \$	MULCHING \$	SNOWPLOW \$	INSTALL \$	Fert, Weed & Pest \$
2019 (proj)					
2018					
YEAR	IRRIGATION	BID WORK	CONTRACT WORK	PRUNING	# OF ACRES
2019 (proj)					
2018					

**GROSS RESIDENTIAL PRODUCTION**

TOTAL RES \$		TOTAL # OF RES ACCTS			
YEAR	MOWING \$	MULCHING \$	SNOW PLOW \$	INSTALL \$	Fert, Weed & Pest \$
2019 (proj)					
2018					
YEAR	IRRIGATION	BID WORK	CONTRACT WORK	PRUNING	# OF ACRES
2019 (proj)					
2018					

**SALES AND CANCELS**

YEAR	BEGIN # OF CUSTOMERS	TOTAL # SALES	TOTAL # CANCELS	ENDING # CUSTOMERS	CANCEL %
2019					
2018					

**COMMERCIAL PRICING PROGRAMS**

MOW \$/ACRE	FERT \$/ACRE	#OF ACCTS APARTMENTS	# OF ACCTS OFFICE	#OF ACCTS HOMEOWNER ASSOC

**RESIDENTIAL PRICING PROGRAMS**

AVG SQ.FT /RESIDENCE	AVG \$ MOW /RESIDENCE	AVG \$ /APP. FERT & WC	TOTAL \$ AERATION	TREE&SHRUB SPRAYING&DRF

**UNCOLLECTABLES**

YEAR	UNCOLLECTABLE \$	% OF GROSS
2018		

**RECEIVABLES**

<b>YEAR</b>	<b>TOTAL</b>	<b>CURRENT</b>	<b>30-60</b>	<b>60-90</b>	<b>OVER 90</b>
<b>2018</b>					

**STAFFING**

<b># SALES</b>	<b>SPECIALIST</b>	<b>CLERICAL</b>	<b>SUPERVISOR S</b>	<b>OTHER</b>

**FACILITY**

<b>OW N</b>	<b>REN T</b>	<b>MO.RENT</b>	<b>LEASE ENDS</b>	<b>SQ FT OFFICE</b>	<b>SQ FT WAREHOUS E</b>	<b>EPA APPROVE D</b>
<input type="checkbox"/>	<input type="checkbox"/>					<input type="checkbox"/>

**CONTAINMENT SYSTEMS**

<b>FOR FILL AREA?</b>	<b>FOR PESTICIDES?</b>	<b>FOR FERTILIZER?</b>	<b>PORTABLE CONTAINMENTS?</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

---

**COMPANY HISTORY AND FINANCIAL STATEMENTS WILL BE NEEDED FOR SERIOUS  
CONSIDERATION BUT MAY BE PROVIDED AT A LATER DATE**